

Shri Sai Mahendra Dohre

Executive Director, Central Bank of India



Profile Summary

Shri Sai Mahendra Dohre is a seasoned banking professional with over two decades of experience across major public-sector banks in India. Appointed as Executive Director of Central Bank of India in 2023, he has contributed significantly to retail banking, digital transformation, business acquisition, and customer-centric banking operations, shaping the bank's modern growth trajectory.

PLC 4.0 Session by Shri Sai Mahendra Dohre

The Role of Financial Services in India's Growth.

Key Achievements

- Assumed charge as **Executive Director, Central Bank of India on 9 October 2023.**
- Led the creation of a **unified retail division in Punjab National Bank (PNB)**, strengthening digital banking, fintech integration, and customer relationship management.
- **Guided key verticals including business acquisition**, merchant acquiring, credit card operations, and technology-driven retail growth.
- Played a **major role in driving digitization, IT reforms, and service modernization** across multiple public-sector banks.
- Contributed to **performance improvement and strategic expansion** in branch, zonal and regional operations throughout his banking career.

Professional Expertise

- Expertise in **Retail Banking, Digital Banking, Fintech Integration, Merchant Acquiring, Credit Card Business, Payment Systems, and MIS/IT operations.**
- Strong foundation in corporate credit, **rural & semi-urban banking**, customer service delivery, and financial compliance.
- Skilled in business strategy, operational leadership, risk management, and banking transformation.
- Known for promoting technology-led, **customer-focused banking within public-sector institutions.**

Work With DISHA Foundation / PLC (Custom Section)

- **Collaborated with foundation/PLC platforms on financial education,** digital banking awareness, and inclusive banking outreach.
- Participated in initiatives aimed at youth financial literacy, entrepreneurship, and career **guidance in the BFSI sector.**
- Supported programs **encouraging leadership development,** digital empowerment, and community-centric economic growth.

Legacy

Shri Sai Mahendra Dohre is recognized as a **progressive and technology-driven banking leader.** His contributions in digital transformation, retail banking growth, and operational excellence continue to strengthen the Central Bank of India's journey toward modern, inclusive, and customer-focused banking excellence.